

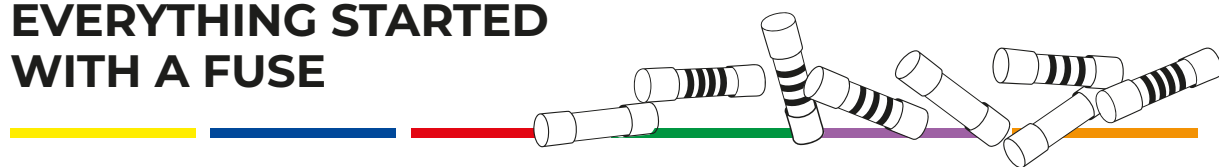


omegafusibili.com

COMPANY PROFILE



**EVERYTHING STARTED  
WITH A FUSE**



"THE HIGHEST REWARD FOR A  
PERSON'S TOIL IS NOT WHAT THEY  
GET FOR IT, BUT WHAT THEY  
BECOME BY IT"



**A CONTINUOUS PROGRESS ON  
THE WAY OF SUCCESS**

# A CONTINUOUS DEVELOPMENT

## THE ORIGIN

The foundation, the productive and commercial organization.

1947



**1947**  
**Alessandro Molinari** starts the production of fuses under **Weber's** license, creating a laboratory in his apartment placed in Milan.



**1952**  
The company "**Molinari Alessandro**" is established, with its own laboratory in Milan, and becomes agent and distributor of the company **Weber**.



**1960**  
The company grows and becomes an S.R.L., with a new bigger laboratory. The **Omega** brand is born and it originates from the last letter of the Greek alphabet, already known as the electric resistance unit (Ohm).

**1969**  
Mr. **Mario Ciboldi** enters the partnership giving birth to a new productive and commercial reality.



1969



## FROM PRODUCERS TO DISTRIBUTORS

It is the period in which the company policy is reviewed, by increasing and improving the trading offer.

1981



**1981**  
**Omega Fusibili** is established and it becomes the sole agent of international brands as **Bulgin**, **Eaton**, **EDK**, distributing high quality electronic components. It is in this moment that turning into "distributor" is bound to happen.

**1985**  
The sudden development and the need to enlarge the warehouse push the company to move to an industrial area which is logistically better equipped. The new headquarter in Assago already had a suitable space for the planned expansion.



**1987**  
Omega is now an **established company on a domestic level**. The catalogue has been extended and diversified, and commercial agreements with other prestigious foreign company. In this spirit of corporate renewal the brand **Omega** is redesigned giving birth to the actual logo. From now onward **Omega** will be recognized as a reference of excellence. The propensity to quality, which has always distinguished us, will become the company slogan: "Technology and Quality".

**1988**  
**Roberto Ciboldi** enters the company, strengthening the family management.



**1990**  
4 out of **6 product-lines** loom up:

- ELECTRONIC**
- CONNECTION**
- PROFESSIONAL**
- POWER**

**1995**  
We make various real estate and logistics investments. **The company is ready for the new millennium!**



1995



## FROM DISTRIBUTOR TO GROUP

A great change happens with a determinated strategic vision and with a valid economic balance.

2001



**2001**  
To aim a wider and international market, our first branch is founded: **Omega Composants S.A.R.L.**, placed in Lyon - France.



**2005**  
With a dynamic and farsighted business vision, the acquisition of the company **Italweber**, which until that moment is a reference competitor in the "**Power**" sector, is finalized, giving birth to the greatest Italian group for the supply of components for the electric protection.

**ITALWEBER**

**2008**  
The need to complete the offer with **UL** and **BS** fuses leads the company to acquire, and later incorporate **Fusimport**, until then leader for such products.

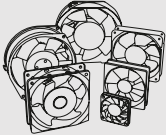


**2009**  
The new plant in Assago is inaugurated, with wide commercial and technical offices and a fullyautomated warehouse of over 4000 sqm., which puts **Omega** in the forefront of logistics.



**2010**  
The new division **Air Moving** is inserted, specialized in the promotion and sale of industrial fans.

**AIR MOVING**



**2011**  
Through the acquisition of three important producers of transformers, **Italweber Elettra** is founded. Today the company represents a point of reference in the Italian market and is the leader in the production of low and medium voltage transformers.



**2014**  
**Omega** hits a new investment: the acquisition of the company **Fusit** which is shortly after incorporated. The potential and extraordinary synergy between the two companies brought to an efficient internal reorganization, but most of all to the possibility of dealing with product-lines which can easily be integrated with **Omega's** range.

**FUSIT**

**2015**  
**Omega** takes over a branch of business concerning the distribution in Italy of miniature lever switches, hence completing an already wide selection of products.

2020



**2017**  
**Omega** obtains **ISO9001:2015** quality certification.

**2018**  
**Omega Fusibili** acquires **Fancos**, an historical company of Fantini Cosmi Group operating in the automation market. This further step forward allows us to expand our already rich range of products.

**2019**  
Through **Italweber** is acquired the historical company **Ocmei**, specialized in security in the electrical field. **Omega** obtains the **ethical and environmental certification**. **Omega** acquires **Ermecc**, a Spanish distributor of electronic and electromechanical components based in Barcelona, active for more than 25 years in the Spanish and Portuguese market.



**2020**  
The expansion of the automatic warehouse is inaugurated, allowing **Omega** to double its logistics capacity.



COMPETENCE, EXPERIENCE, INNOVATION,  
OUR FOOTPRINTS OVER TIME



# AN INTERNATIONAL REALITY

The coverage of all markets and fields of applications in the countries of Mediterranean area guarantees a constant and direct relationship with our customers, always oriented to maximum efficiency.

## OUR QUALITY IS CERTIFIED AND ACCREDITED



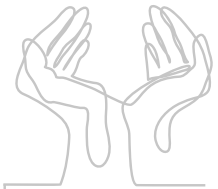
QUALITY

**UNI EN ISO 9001:2015**  
We have been ISO9001 certified for over 3 years, we guarantee the best quality and service standards.



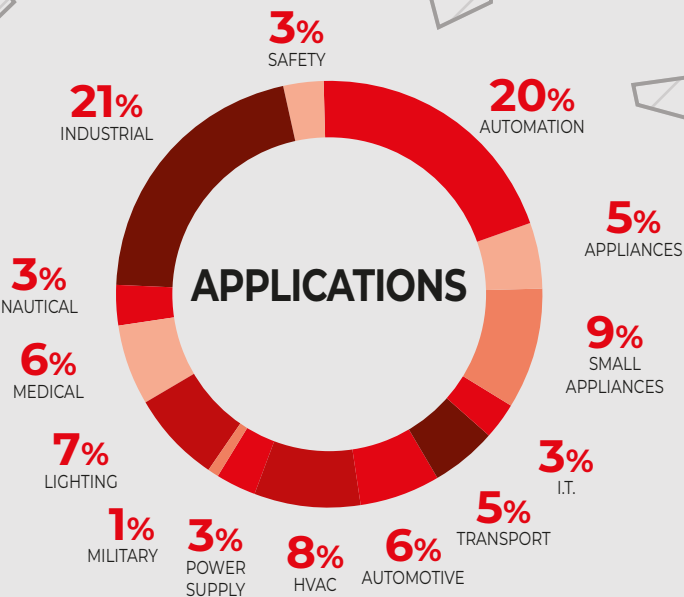
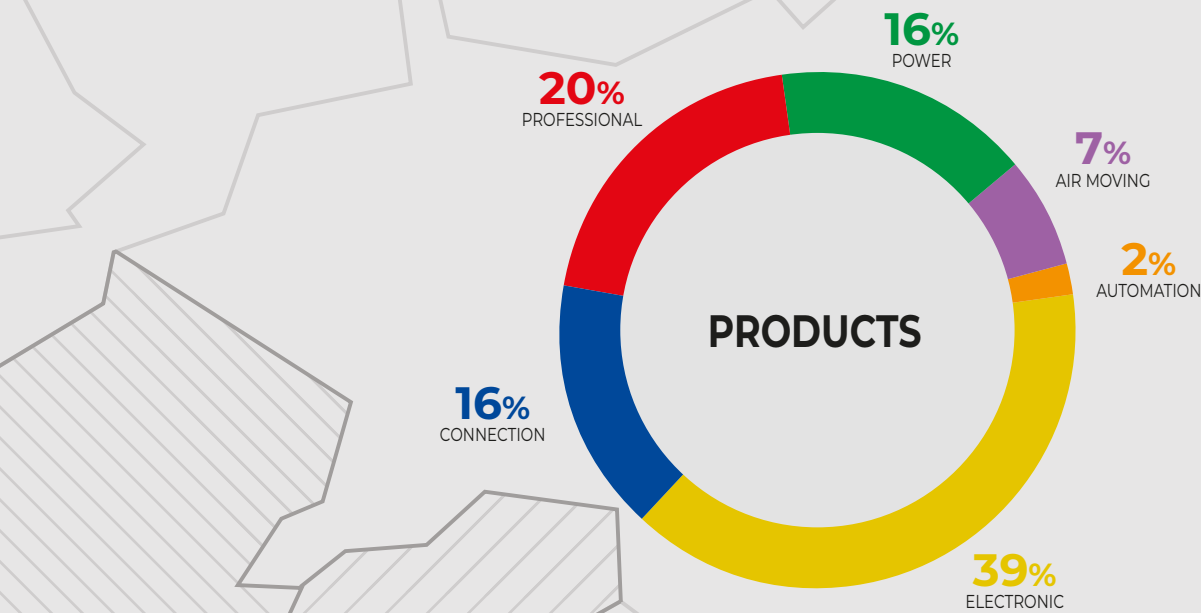
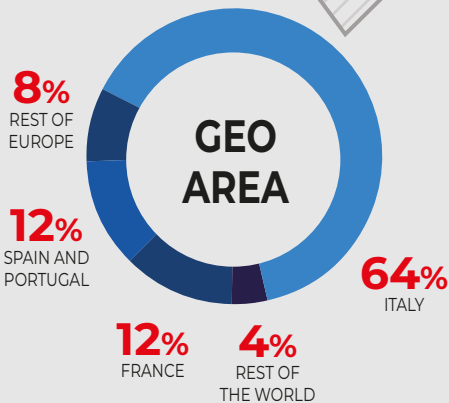
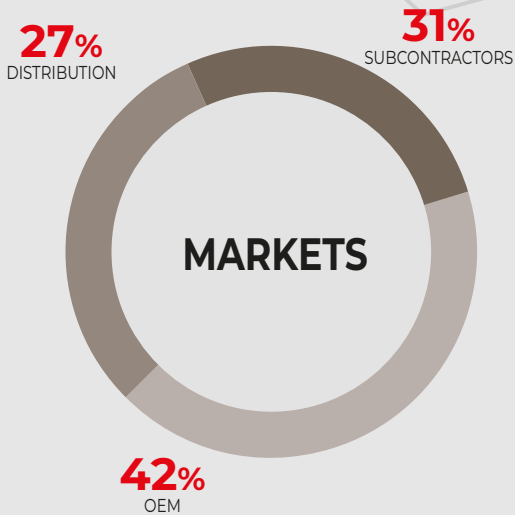
ENVIRONMENT

**UNI EN ISO 14001:2015**  
Omega's activities have always been designed to respect the environment. Acting sustainably is a fundamental element of our business.



ETHICS

**SA 8000:2014**  
Working and behaving seriously and ethically has allowed us to receive the SA8000 certification which attests internationally our respect for human and worker's rights.



OVER 20.000 REFERENCES AVAILABLE IN ITALY, FRANCE, SPAIN AND PORTUGAL.



## FAST AND EFFICIENT DISTRIBUTION ON AN INTERNATIONAL LEVEL



Our distribution capacity originates from the choice of always having more than 20,000 references in stock. Thanks to the speed and organization of the automated warehouse in Assago (Milan) and the warehouses in Lyon and Barcelona, we can guarantee delivery within 48 hours.

### SERVICE

- Delivery in 48 hours
- Over 20,000 part numbers instock
- Customer service always available
- Multilanguage catalogue
- Updated on-line catalogue
- Fixed price
- Metel format price list
- Excel format price list



### CUSTOMIZATION

- Custom packaging
- Barcodes
- Fuses with custom characteristics
- Kit on request



### AUTOMATIONS

- Wiring products
- Technical modifications
- Assembled





# OUR EUROPEAN OFFICES

## ITALY



1200 sqm. of commercial offices  
5500 sqm. of automated warehous  
4800 Pallet spaces  
18000 Locations



## FRANCIA



300 sqm. of commercial offices  
600 sqm. of automated warehous  
1200 Pallet spaces  
4000 Locations



## SPAIN AND PORTUGA



250 sqm. of commercial offices  
450 sqm. of automated warehous  
450 Pallet spaces  
700 Locations



A **wide sales network**, characterized by specialized technical skills and always ready to grasp and satisfy the needs of our customers. Together with after-sales services we guarantee direct control in all the countries in which the **Omega Group** operates.

- **15** TECHNICAL SALES SPECIALISTS
- **10** DEDICATED CUSTOMER SERVICE OPERATORS
- **OVER 40** REGIONAL AGENTS
- **30** LOCAL DISTRIBUTORS



**2001**  
Foundation year

**2006**  
Acquisition and merger of Distelc

**2013**  
New headquarter in Saint Priest, Lyon



**1996**  
Foundation year

**2006**  
New headquarter in Badalona

**2019**  
Join the Omega group



EUROPEAN COVERAGE  
OF THE TERRITORY



AN EFFICIENT AND  
EXPERIENCED MANAGEMENT

**Roberto Ciboldi**  
Managing Director



ITALY

**Patrizia Cani**  
Administrative Manager



**Lucia Stillitano**  
Operations Manager

FRANCE

**Christine Medves Viallet**  
Administrative Manager



**Christophe Moissard**  
Sales Manager

SPAIN

**Toni Villa Cajaravilla**  
General Manager



**Mercedes González Mato**  
Sales Manager

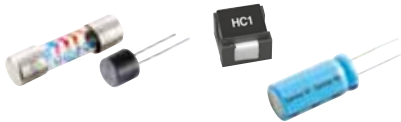
FACILITIES  
AND PEOPLE



OUR PARTNERS:  
A CONSOLIDATED RELATIONSHIP

A VALUABLE RELATIONSHIP OF COOPERATION AND MUTUAL TRUST

We have always chosen to work with the best global ISO9001 certified suppliers that guarantee our customers the highest standards of quality and performance. Together we have built strategic relationships that allow the Omega Group to offer to the market the widest range of products, quality, safety and continuity of service at the best commercial conditions.



FUSES AND FUSEHOLDERS, PCB AND SMD FUSES UL/CSA AND BS88 FUSES, INDUCTORS, SUPERCAPACITORS



THERMAL FUSES  
THERMOSTATS



PCB AND SMD FUSES  
RJ45 CONNECTORS



RESETTABLE FUSES



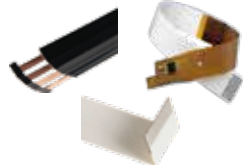
FUSEHOLDERS  
SWITCHES AND PLUGS



SMD CONNECTORS



SENSORS



FLEXIBLE FLAT CABLES



ALKALINE BATTERIES



CORD-SETS



CONNECTORS, PCB PUSH-BUTTONS AND SWITCHES (Available only in Spain)



SWITCHES, SENSORS (Available only in Spain and France)



PUSH-BUTTONS AND SWITCHES  
ACTUATORS AND E-STOPS



IP68 CIRCULAR CONNECTORS, VANDAL-PROOF PUSH-BUTTONS  
PLUGS AND SOCKETS, ROCKER SWITCHES, FUSEHOLDERS



Expertise Applied | Answers Delivered



AUTOMOTIVE FUSEHOLDERS AND FUSES  
AUTOMOTIVE PROTECTION SYSTEMS



IEC LOCK SYSTEM



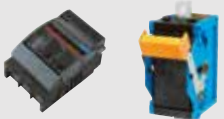
CONTROL AND SIGNAL DEVICES  
SAFETY DEVICES



TERMINAL BLOCKS FOR LIGHTING  
APPLICATIONS, TERMINAL BLOCKS FOR TRANSFORMERS



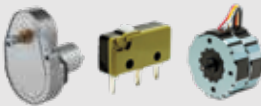
MEDIUM VOLTAGE FUSES CH  
AND NH FUSES AND FUSE BASES



NH FUSE-SWITCHES



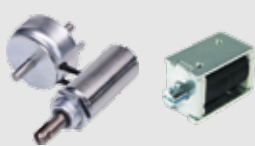
MICROSWITCHES, TIMED SWITCH  
DOOR SWITCH



MICROSWITCHES, GEARMOTORS, GEARBOX  
AC MOTORS, STEPPER



AC, DC AND BRUSHLESS MOTORS



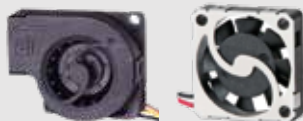
SOLENOIDS



AC AXIAL FANS  
EC FANS



DC AXIAL FANS



DC AXIAL MICROFANS  
DC MICROBLOWER



CIRCULAR CONNECTORS  
MODULAR CONNECTORS



SIX PRODUCTS  
LINES



**ELECTRONIC**

A range of printed circuit board components for current protection and current management.



**CONNECTION**

Back panel components for the AC power supply of the equipment.



**PROFESSIONAL**

Waterproof and resistant products for demanding applications and experts.



**POWER**

Omega's response to the needs of electrical protection and power electronics up to Medium Voltage.



**AIR MOVING**

A complete range of fans and accessories full of options and additional functions.



**AUTOMATION**

One source for all components for automation, control, safety and human-machine interface.



In order to divide the more than 20,000 items we manage, we have created six product lines, divided according to specific applications. Each line is distinguished by a colour that makes it immediately recognizable.



**TO OFFER YOU  
ALWAYS THE BEST**

ELECTRONIC



**SIGNED BY BRANDS LIKE EATON, THERMODISC, APEM, EDK, FUZETEC, BELFUSE AND TE.**  
A range of components strictly approved worldwide. The Electronic line includes cylindrical fuses, printed circuit fuses, fuse holders, resettable and thermal fuses, as well as automotive fuses and fuse holders, terminals, push-buttons, lever switches and an assorted range of sensors. We can also offer a complete line of magnetic components for current management on the power supply circuit of a PCB such as: inductors, transformers, ESD and supercapacitors.

CYLINDRICAL FUSES	PCB FUSES	POLYTRON	AUTOMOTIVE	FUSEHOLDERS
CLIPS AND SMALL METAL PRODUCTS	POLYSURG	INDUCTORS	COMMON MODE	OCTA PAC
TRANSFORMERS	SUPER CAPACITORS	TERMINAL BLOCKS	TRANSFORMER CONNECTORS	TOGGLE, TACT AND DIP SWITCHES
THERMAL PROTECTION	SENSORS	SMD CONNECTORS	FLEXIBLE FLAT CABLE	

CONNECTION



**CERTIFIED COMPONENTS ALL OVER THE WORLD, PRODUCED BY BULGIN, ADELS CONTACT, DURACELL AND SCOLMORE.** It represents the most qualified offer in the world of connection for lighting technology and power supply. The range includes sockets, plugs, polynaps, filters and power cables, as well as batteries and battery holders, rocker switches and a wide range of lighting connectors. This important range is completed by the IEC LOCK by **SCOLMORE** series of connectors that meet all connection safety requirements.

AC166 "G" CONNECTORS	AC166 CLASSIC CONNECTORS	LED CONNECTORS	IEC LOCK SYSTEM	IEC CONNECTORS
POLYSNAP MODULES	RFI FILTERS	CORD-SETS	RJ45 CONNECTORS	BATTERY AND BATTERY HOLDERS
SWITCHES	INDICATORS	TERMINAL BLOCKS		



PROFESSIONAL



**PRODUCTS CERTIFIED AND SIGNED BY LEADING BRANDS SUCH AS APEM, BULGIN, LITTELFUSE, EATON AND ODU.** A complete range of items with the highest level of performance. It includes components such as connectors, push-buttons and switches, vandal-proof push-buttons, industrial and miniature lever switches, actuators, piezo push-buttons and LED indicators and a complete range of accessories for the automotive market, such as distribution boxes, battery disconnectors and supercapacitors.

MINIATURE SWITCHES	TOGGLE SWITCHES	IP67 PUSH-BUTTONS AND SWITCHES	VANDAL RESISTANT PUSH-BUTTONS	PIEZO SWITCHES
SEALED ROCKER SWITCHES	DISTRIBUTION MODULES	SUPERCAPACITORS MODULES	BATTERY DISCONNECTORS	ACTUATORS
LED INDICATORS	IP68 CONNECTORS	IP68 DATA CONNECTORS	CIRCULAR CONNECTORS	

POWER



**CERTIFIED COMPONENTS PRODUCED BY OUR REPRESENTATIVES ETI, EFEN AND BUSSMANN.** Our proposal to the needs of electrical plant engineering. The range includes fuses and fuse holders series CH, fuses and bases series D0, NDZ and NH fuses and disconnectors. And more: BS, UL and CSA series fuses and extrarapid fuses, as well as fuses and fuse holders for the photovoltaic field and for battery protection. The Medium Voltage range completes this already wide assortment.

CH SERIES	D0 SERIES	NDZ SERIES	NH SERIES	NZ FUSE-SWITCHES
SPECIAL FUSES	UL/CSA FUSES	BS88 SERIES	ULTRA QUICK FUSES	MEDIUM VOLTAGE

# AIR MOVING



## HIGH QUALITY PRODUCERS, PELKO AND KAKU FOR EUROPEAN DISTRIBUTION.

AC, DC and EC fans, micro-fans, accessories and ventilation units. The possibility to offer 16 different optional functions such as inrush current protection, automatic restart, rotation detection, automatic temperature control or programmable speed and speed control options, makes this range one of the most complete on the market.

DC MICRO FANS	DC FANS	DC CENTRIFUGAL FANS	AC FANS	EC CENTRIFUGAL AND AXIAL FANS
				
REFRIGERATION MOTORS	ACCESSORIES	FILTERS WITH FANS		
				

# AUTOMATION



**COMPONENTS COMPLYING WITH THE BEST INTERNATIONAL STANDARDS PRODUCED BY IDEC, JOHNSON ELECTRIC AND ODU.** Components for safety, automation, control and man-machine interface, safety push-buttons, modules and controllers, laser scanner, third generation emergency push-buttons, PLC and all the necessary accessories to complete machines and back panel, tower lights and Led lamps for every use. A wide selection of motors, solenoids and micro switches complete the range.

E-STOP	ø16 ACTUATORS	ø22 ACTUATORS	ø25 AND ø30 ACTUATORS	ENABLING SWITCHES
				
GRIP SWITCHES	LASER SCANNER	INTERLOCK SWITCHES	LED SIGNALING	LED LAMP
				
POWER SUPPLIES	RELAYS	PLC	TOUCH SCREEN	ATEX COMPONENTS
				
ULTRA MINIATURE MICRO SWITCHES	MINIATURE MICRO SWITCHES	AC AND DC MOTORS	SOLENOIDS	MODULAR CONNECTORS
				



**Omega Fusibili S.p.A.**

Via Edison, 10 - 20057  
Assago (MI) - Italia  
Tel. +39.02.488481  
Fax +39.02.4882522  
[omega@omegafusibili.it](mailto:omega@omegafusibili.it)  
[www.omegafusibili.it](http://www.omegafusibili.it)

**Omega Composants Sarl**

220 rue Ferdinand Perrier  
69800 Saint-Priest - France  
Tel. +33 (0)4 78 90 85 64  
Fax. +33 (0)4 78 90 84 65  
[omega@omegacomposants.fr](mailto:omega@omegacomposants.fr)  
[www.omegacomposants.fr](http://www.omegacomposants.fr)

**Ermec S.L.**

Francesc Teixidó, 22  
P.E. Granland E-08918 Badalona (BCN)  
Tel. +34 93 450 1600  
Fax +34 93 433 0885  
[info@ermec.com](mailto:info@ermec.com)  
[www.ermec.es](http://www.ermec.es)

ALI PER L'AFRICA  
DES AILES POUR L'AFRIQUE  
WINGS FOR AFRICA  
[www.mabawa.org](http://www.mabawa.org)

